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# STRATEGIES FOR POSITIVE PERFORMANCE IN GOVERNMENT CONTRACTS (PAPERBACK)



Dbc Publishing, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. No matter how good the products being delivered to the government customer, performance ratings mostly depend on the relationship. If you are in the first few years of doing business with the government you have probably learned this the hard way. Government Contract work is about networking, mentoring, liaising within the government agency, interacting with agency representatives (customers), and establishing long-term...

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- Released at 2016



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